

Simulator Demo

Minnesota Hospital Association
September 29, 2011

Elise Meyer, Account Representative
Nancy Laubscher, RHIA, Advisory Product
Consultant

Confidential &
Proprietary



Agenda

- Introduction
- ICD-10 Transition and Simulator
- Quantim ICD-10 Coding Simulator Demonstration
- Q&A

Industry Trends

“Business As Usual NOT an Option”

Looking
Ahead...

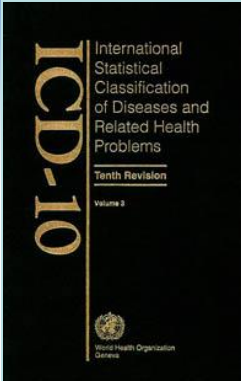
ICD-10 is an industry reality and will drive:

- Dual coding requirements
- Coder productivity losses
- Staffing shortages
- Logic-based encoder obsolescence
- Need for Clinical Documentation Improvement (CDI)

Situation requires a next-generation, HIM solution to mitigate the reimbursement, compliance, and productivity risks.

ICD-10 Impact

ICD-10 and EDI 5010 will impact every system, process, and transaction that contains and/or uses diagnosis and procedure codes



- All HIS/CIS & ancillary software will need to be evaluated & potentially upgraded
- All interfaces will need to be evaluated & potentially modified
- All EDI transactions & electronic billing will need to be tested & certified with trading partners
- All physicians will need to be educated & coached to perform necessary documentation
- All coders will need to be trained / certified

	ICD-9	ICD-10
Diagnosis Codes	14,025	69,101
Diagnosis Code Structure	3 – 5 alpha numeric	3 – 7 alpha numeric
Procedure Codes	3,824	71,957
Procedure Code Structure	3 – 4 numeric	7 character alpha numeric



It's a New Game!

- **Coders have to learn to code all over again**
 - ☞ AHIMA V-Lab
 - ☞ ICD-10 Coding Simulator and Training
- **US is only country utilizing ICD-10-CM and ICD-10-PCS**
 - ☞ Canada: Coding doesn't drive billing, billing doesn't drive cash flow
- **Hospitals can't rely on translation tools to learn ICD-10**
 - ☞ GEMS mapping is not the answer

“GEMS” ...Not A Training Tool

“No worries...the crosswalk will smooth everything out”

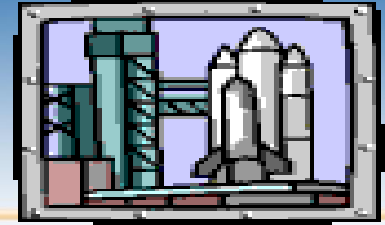
What is GEMS? *General Equivalent Mapping System*

ICD-9 = 14,025

ICD-10 = 69,101



ICD-9-CM to ICD-10-CM		
One to one	3,270	23.3%
Approximate	9,277	66.1%
No match	416	2.9%
One to many (combo)	629	4.5%
Many to one (combo)	<u>433</u>	<u>3.1%</u>
	14,025	99.9%



Get ICD-10 Ready with QuadraMed

ICD-10 Countdown Solutions Program

- ICD-10 fundamentals tutorial
- 90-day subscription to the Quantim ICD-10 Coding Simulator, with quarterly renewal options
- Online Quantim ICD-10 Coding Simulator e-Learning
- Admission and participation in QuadraMed's ICD-10 community bulletin board



Demonstration

Quantim ICD-10 Coding Simulator & Countdown Solutions

The QuadraMed Promise



CLIENT SUCCESS

Leadership in client success driven by:

- **Proven, award-winning products**
 - Improve performance
- **Adaptive architecture**
- “Future Proof” your investment
- **Comprehensive services**
 - Tailor solution to your needs



QuadraMed®